

## Message Text

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ORIGIN EB-07

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R 040219Z MAR 76

FM SECSTATE WASHDC

TO AMEMBASSY LONDON

AMEMBASSY THE HAGUE

INFO AMEMBASSY BRUSSELS

AMEMBASSY PARIS

AMEMBASSY BONN

AMEMBASSY VIENNA

AMEMBASSY DUBLIN

AMEMBASSY BERN

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E.O. 11652: N/A

TAGS: EAIR, UK

SUBJECT: CIVAIR - US-UK CHARTER TALKS

REF: MAGNOR/COLWELL TELCON 3/1/76

1. CHARTER TALKS WITH UK ENDED WITHOUT AGREEMENT LATE  
EVENING FEBRUARY 27 FOLLOWING LONG DRAFTING SESSIONS ON  
PROPOSED CHARTER UNDERSTANDING. BOTH SIDES BELIEVED IT  
USEFUL PREPARE DRAFT SETTING FORTH AREAS OF AGREEMENT AND  
ALTERNATIVE VERSIONS COVERING STILL UNRESOLVED QUESTIONS.  
(COPIES OF THE DRAFT UNDERSTANDING BEING POUCHED ADDRESSEES  
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FOR THEIR INFO ONLY.) ADDRESSEES WILL NOTE DRAFT REFLECTS

AGREEMENT ON NUMBER OF ESSENTIAL POINTS, E.G., OTC PRICING AND APPLICATION OF UPLIFT RATIO. WITH RESPECT TO PRICING, BOTH SIDES AGREED TO SURVEILLANCE SYSTEM SPELLED OUT IN SECTION B OF DRAFT. WITH RESPECT TO APPLICATION OF UPLIFT RATIO, BOTH SIDES AGREED TO A FORMULATION INCORPORATED IN SECTION D WHICH PREVENTS EITHER SIDE FROM DISAPPROVING THE OTHERS' CHARTER TRAFFIC EXCEPT FOR RATE OR CHARTERWORTHINESS REASONS AS SET FORTH ELSEWHERE IN DRAFT UNDERSTANDING. THIS FORMULATION WILL PERMIT RELAXATION OF UPLIFT RATIO AS APPLIED TO BRITISH SUPPLEMENTAL AIRLINES DURING PERIOD OF UNDERSTANDING AND PRESERVE APPLICATION OF RATIO TO OTHER FOREIGN SUPPLEMENTALS. IT SHOULD BE EMPHASIZED THAT AT

THIS POINT WE HAVE NO PLANS TO OFFER SIMILAR CONCESSION ON UPLIFT RATIO TO OTHER GOVERNMENTS.

2. BOTH SIDES ARE STILL APART ON QUESTION OF TGC SUBSTITUTION--BRITISH INSISTING ON TEN PERCENT LIMIT AND U.S. ON FIFTEEN PERCENT. OTHER DIFFERENCES RELATE TO THE QUESTION OF COMMINGLING ON THIRD COUNTRY SECTORS OF CIRCLE TOURS AND TO THE QUESTION OF HOW LONG DISAGREED CHARTER OPERATIONS CAN CONTINUE FOLLOWING A DISAGREED CONSULTATION.

3. BOTH SIDES AGREED TO CONTINUE DISCUSSIONS BEGINNING MARCH 19 IN WASHINGTON. EMBASSY LONDON SHOULD CONFIRM THIS WITH ROGERS.

4. IT IS UNLIKELY THAT DISCUSSIONS WITH BRITISH CAN BE WRAPPED UP IN ONE DAY--A SITUATION WHICH CAUSES CONFLICT WITH US-NETHERLANDS TALKS SCHEDULED BEGIN MARCH 22. EMBASSY THE HAGUE SHOULD INFORM DUTCH OFFICIALS OF DEVELOPMENT SOONEST AND POSTPONE PENDING TALKS WITH THEM. IN DOING SO, EMBASSY MIGHT POINT OUT WHAT DUTCH UNDOUBTEDLY ALREADY UNDERSTAND, I.E., THAT TALKS WITH BRITISH WILL DEAL WITH AND HOPEFULLY RESOLVE MANY CHARTER QUESTIONS STILL AT ISSUE WITH OTHER EUROPEAN GOVERNMENTS, INCLUDING NETHERLANDS. EMBASSY MIGHT EXPLAIN, THEREFORE, THAT WHILE U.S. PUTS GREAT VALUE ON CHARTER UNDERSTANDING WITH NETHERLANDS AND REGRETS HAVING RESCHEDULE TALKS, U.S. BELIEVES TALKS WILL BE MORE LIMITED OFFICIAL USE

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USEFUL WHEN ISSUES WITH BRITISH ARE SETTLED. KISSINGER

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AGREEMENTS, SUPPLEMENTAL AIRLINES, NEGOTIATIONS, AIR SCHEDULES  
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**Copy:** SINGLE  
**Draft Date:** 04 MAR 1976  
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**Disposition Action:** RELEASED  
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**TAGS:** EAIR, UK, US  
**To:** LONDON THE HAGUE  
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